



福懋科技股份有限公司
FORMOSA ADVANCED THCHNOLOGIES CO., LTD

FATC Best Partner for DRAM Turn-Key Services

Investor Conference



President & Spokesman || *Solomon Chang*

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Agenda

- 1** Q1'24 Financial Statements
- 2** Research & Development Plan
- 3** Business Overview & Market Outlook
- 4** Q & A



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Q1'2024 Financial Statement

Q1'24 Financial Results Summary

Thousand NT\$

Account \ Item	Q1'24		Q4'23		Comparison		Q1'23		Comparison	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	2,359,653	100.0	1,956,852	100.0	402,801	20.6	2,169,797	100.0	189,856	8.7
Gross Profit	374,978	15.9	134,158	6.9	240,820	179.5	335,744	15.5	39,234	11.7
Operating Income	293,963	12.5	63,031	3.2	230,932	366.4	277,690	12.8	16,273	5.9
EBITDA	716,565	30.4	317,664	16.2	398,901	125.6	593,427	27.3	123,138	20.8
Non-Operating Income(Expenses)	140,838	6.0	-33,095	-1.7	173,933	-	11,801	0.5	129,037	1,093.4
Tax Benefit (Expenses)	-86,960	-3.7	-5,987	-0.3	-80,973	-	-57,898	-2.7	-29,062	-
Net Income	347,841	14.7	23,949	1.2	323,892	1,352.4	231,593	10.7	116,248	50.2
Earning Per Share (NT\$)	0.79		0.06		0.73		0.52		0.27	
Book Value Per Share	25.94		26.70		-0.76		26.29		-0.35	

Quarterly Profit Comparison

Thousand NT\$

Item Account	Q1'24		Q4'23		Comparison		Q1'23		Comparison	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net Sales	2,359,653	100.0	1,956,852	100.0	402,801	20.6	2,169,797	100.0	189,856	8.7
Costs Of Goods Sold	1,984,675	84.1	1,822,694	93.1	161,981	8.9	1,834,053	84.5	150,622	8.2
Gross Profit	374,978	15.9	134,158	6.9	240,820	179.5	335,744	15.5	39,234	11.7
SG&A Expenses	23,889	1.0	28,164	1.4	-4,275	-15.2	20,252	0.9	3,637	18.0
R & D Expenses	57,126	2.4	42,963	2.2	14,163	33.0	37,802	1.7	19,324	51.1
Operating Income	293,963	12.5	63,031	3.2	230,932	366.4	277,690	12.8	16,273	5.9
Non-Operating Income(Expenses)	140,838	6.0	-33,095	-1.7	173,933	-	11,801	0.5	129,037	1,093.4
Income before Tax	434,801	18.4	29,936	1.5	404,865	1,352.4	289,491	13.3	145,310	50.2
Tax Benefit (Expenses)	-86,960	-3.7	-5,987	-0.3	-80,973	-	-57,898	-2.7	-29,062	-
Net Income	347,841	14.7	23,949	1.2	323,892	1,352.4	231,593	10.7	116,248	50.2
Earnings Per Share(NT\$)	0.79		0.06		0.73		0.52		0.27	
Book Value Per Share	25.94		26.70		-0.76		26.29		-0.35	

Q1'24 VS Q4'23 Results Comparison

Thousand NT\$

Account	Q1'24		Q4'23		Comparison		Remarks
	Amount	%	Amount	%	Amount	%	
Net Sales	2,359,653	100.0	1,956,852	100.0	402,801	20.6	The revenue increased due to the quantity increased and the OEM price increased (the favorable exchange rate and product mix).
Gross Profit	374,978	15.9	134,158	6.9	240,820	179.5	Q1'24 gross profit increased 179.5% mainly due to the OEM price increased.
Operating Expenses	81,015	3.4	71,127	3.6	9,888	13.9	Q1'24 operating expenses increased NT\$9,888 thousand.
Operating Income	293,963	12.5	63,031	3.2	230,932	366.4	Q1'24 operating income increased NT\$230,932 thousand mainly due to the gross profit increased NT\$240,820 thousand, operating expenses increased NT\$9,888 thousand.
Net Income	347,841	14.7	23,949	1.2	323,892	1,352.4	Net income increased NT\$323,892 thousand mainly due to the OP income increased NT\$230,932 thousand, interest revenue decreased NT\$4,796 thousand, exchange gain increased NT\$226,003 thousand, other sales decreased NT\$48,381 thousand and income tax increased NT\$80,973 thousand.

Cash Flow



2024 Q1 Cash Flow

Thousand NT\$

Item

Q1'24

Q4'23

Cash Flows from Operating Activities

Capital Expenditures

Financial Activities & Others

-141,653

-20,482

226,193

Account

Beginning Balance

4,559,135

4,680,984

Cash Flows from Operating Activities

226,193

88,238

Capital Expenditures

-141,653

-189,930

Financial Activities & Others

-20,482

-20,157

Ending Balance

4,623,193

4,559,135

Free Cash Flow

84,540

-101,692

4,559,135

4,623,193

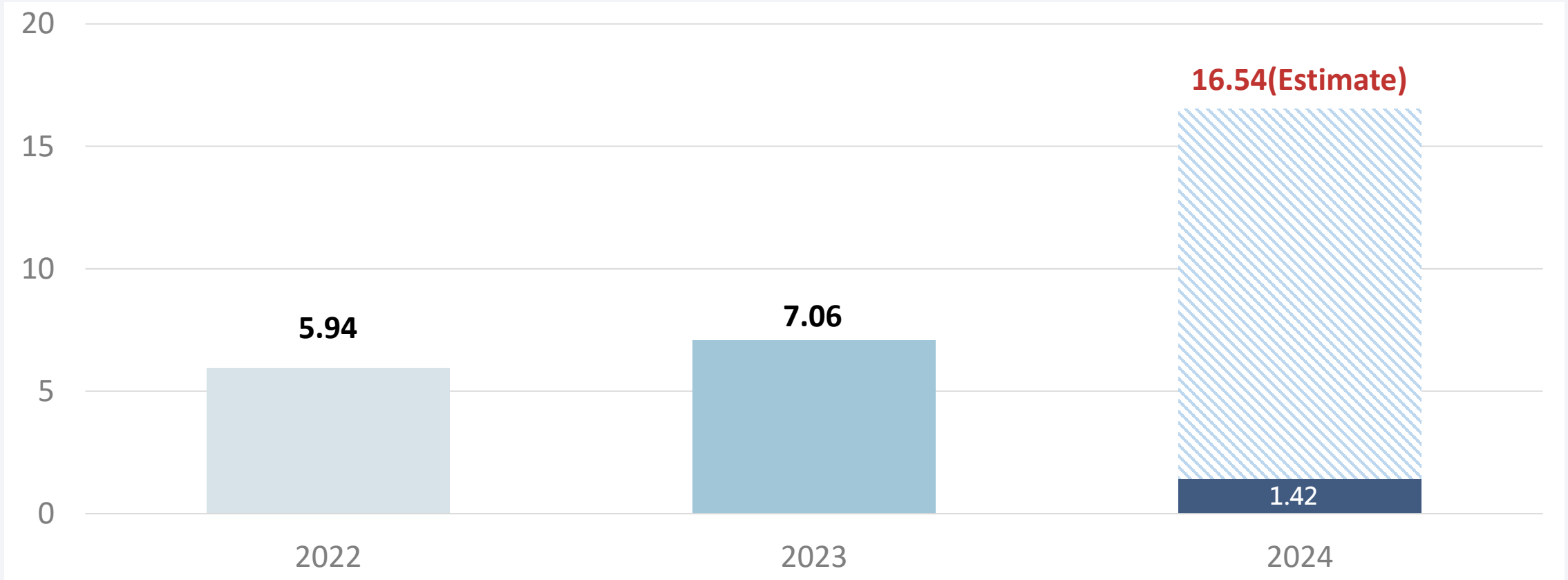
2024/1/1
Beginning
Balance

2024/3/31
Ending
Balance

Q1'24 Free Cash Flow NT\$84,540 Thousand

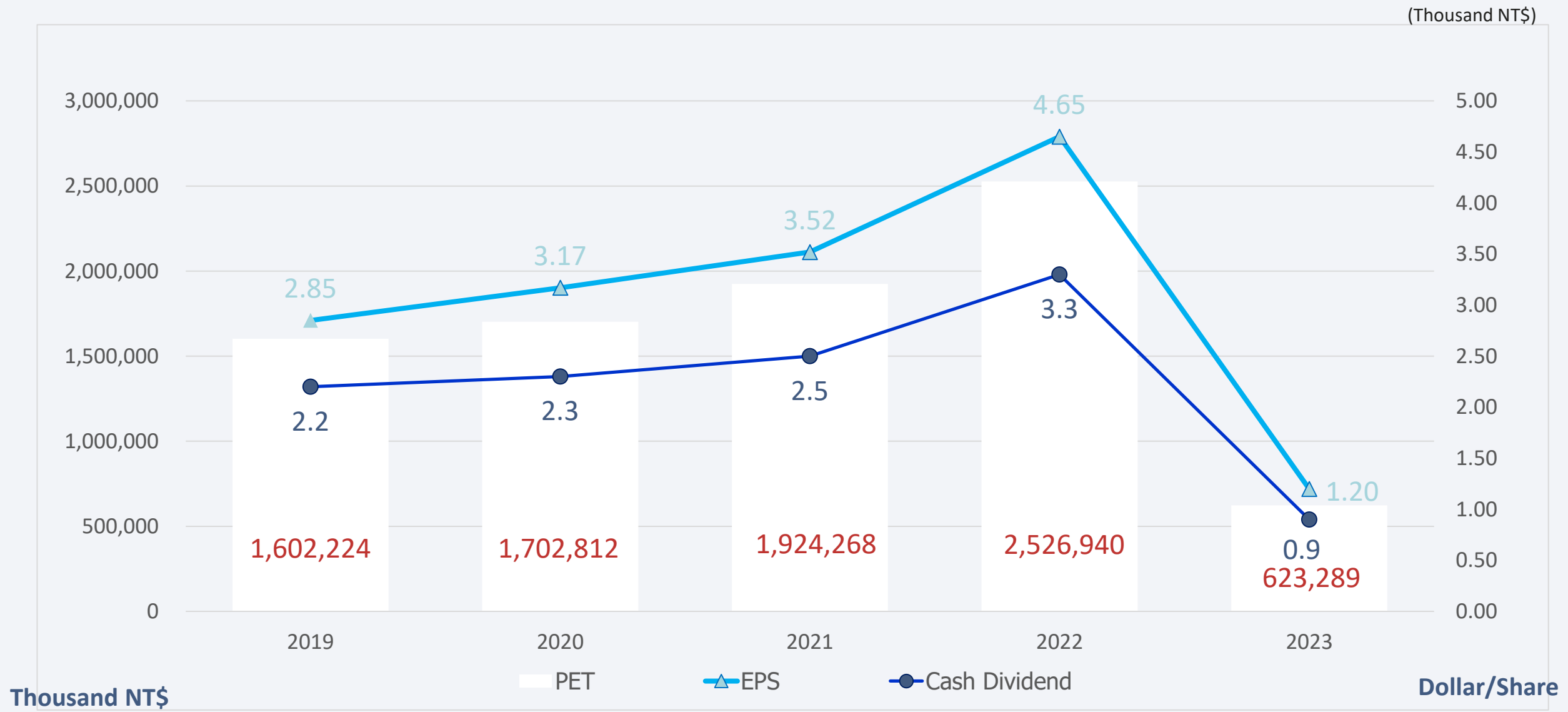
CAPEX

NTD 100 million



- The estimated CAPEX for 2024 will be NT\$ 1.654 billion.
- The actual CAPEX for Q1'24 was NT\$ 0.142 billion.

PET, EPS and CASH DIVIDEND 2019-2023





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*Research
&
Development Plan*

Research & Development Plan

Development of Wafer Bumping and TSV Reveal Technologies:

1

In response to the trend of terminal products becoming lighter, thinner, energy-saving and versatile in applications. We will extend to Bumping, Redistribution Layer (RDL) and TSV Reveal technologies to enhance competitiveness.

2

In response to the trend of memory becoming higher capacity and higher speed, we are actively developing TSV Reveal process and stacking packaging technology toward high density DDR5 server products.



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*Business Overview
&
Market Outlook*

Business Overview

1

IC assembly and test OEM demand will still fluctuate in the short term, but it's expected to gradually rebound in the long term. We work closely with customers to adjust the optimal capacity allocation to meet customer needs.

2

In response to customer product development, we continue to develop flip chip technology, bumping process, DDR5 products, DDR5 TSV stacking packaging products.

3

It's expected that the market will continue to develop and grow, The construction of 5th plant also continued and on schedule.

4

Affected by the off-season, memory module OEM demand has slowed down, but the proportion of DDR5 has gradually increased. As demand for NB and PC improves, module OEM demand is expected to grow moderately.

Market Outlook

1

Memory market demand was slightly sluggish in Q2'24, but it is expected that the demand for assembly and test OEM will progressively increase due to the new application. However, the recovery is still affected by geopolitical risks including Russia-Ukraine war, incompatibilities in the Middle East, and USA-China conflicts.

2

It is expected that the application of AI will stimulate market demand. The demand for IC assembly and test OEM is expected to gradually increase in the second half of year.

3

Memory module market demand is weak in Q2'24. With the increase in DDR5 penetration and the recovery in PC and NB sales, module OEM demand is expected to gradually rebound in the second half of year.



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Q & A